



P-CUTs



April 2009

Cut Your Freight Costs by up to 40% by Thinking-Out-of-the-Box...



Do your suppliers pre-pay your freight charges and pass the cost on to you? If so, you may be paying up to 40% more on freight than is necessary. Regardless of the volume of product you order, your vendors pay carriers to move your freight and then pass the cost on to you, normally at an inflated price. Traditional markups on the freight charges can be significant, even in bid scenarios, making freight a significant profit center for your vendors and an inflated cost to you.

At Transportation Logistics Management (TLM), we have an exciting program for ASU to significantly reduce your freight costs while improving your inbound freight and inventory processes. Our goal is to provide you hard dollar savings by significantly reducing your freight costs and soft dollar savings by giving you complete control of your inbound freight processes, without any additional work or cost to you. Here's how we do it:

Step 1: You will be provided a login, password and training for access to the TLM Online System.

Step 2: A representative from our operations team will call you to introduce themselves and establish direct and personal support for all shipments and questions that you may have.

Step 3: We will provide you language to incorporate in all future bid request (RFP) and for existing vendors.

Step 4: Upon response to your RFP, you will be able to compare the savings that TLM will offer as compared to the pricing set by the vendor.

Step 5: When the vendor is selected, you will merely copy in your TLM representative on the PO when it is issued.

Then let TLM go to work for you. We will:

- Contact the Supplier
- Coordinate Shipping Specifics
- Verify Weight, Class and Count
- Input information into TLM Online
- Produce and forward necessary paperwork
- Verify Pick-up
- Trace Daily (notify Shipper of any delays, shortages, damage, etc.)
- Verify Delivery
- Audit Freight Bills
- Generate weekly tracing reports
- Billing from TLM. For your convenience, TLM will accept credit cards or P-Cards for payment.
- Work with your core carrier group to establish quality and process programs specific to you and your buyers.
- Work with you in regard to the filing of claims and the development of claims prevention programs with you and your carriers.

Our staff and our website do all the work while you reap the benefits of lowering your costs and improving your overall purchasing experience. Plus, our on-line rate quote and shipment tracking system and the P-Card payment option make the process even easier.

Call us at 866.849.0171 or email Mike Hutchins at mike@tlmlogistics.com for more information about our exciting 5-step program. Start saving money immediately.

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