

Wichita State University Testimonial

From: White, Steven [mailto:steven.white@wichita.edu]

Sent: Tuesday, May 12, 2009 7:28 AM

To: Little, Asrah; Arnold, Melaney

Cc: Bohn, Tamre; Herrin, Mary; Call, Michael; Nettleton, Lisa; Conner, Donna; Michael Fen; Jerry Antes;

Subject: FW: Wichita State University PO# 909023 for Kinetics PO# 909018 via TLM

I am happy to report that our first experience with Transportation Logistics Management (TLM) has been very positive. We had a quote from the vendor (Kinetic Systems) with an estimated freight cost of \$650 and received an estimate of \$471.37 from TLM. This rate was adjusted down due to the final shipping weight and the rate class (which corresponds to density, or weight and volume) of the equipment to a final shipping cost of \$247.31, or a 61% savings (\$402.69) from the original estimated cost of freight.

Please contact purchasing if you would like more information about this service. I am going to instruct the buyers here to consider this alternative to the way we have "always done business" when submitting purchase orders and bids for equipment that ships by other than small package services such as UPS.

Steven W. White

Director of Purchasing

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