



Johnson County, Kansas
Office of Financial Management
Purchasing Division

June 21, 2010

To Whom It May Concern:

Johnson County, Kansas Government has utilized the services of TLM, Transportation Logistics Management, over the last eighteen months. We have used them on several opportunities and are continuing to identify those situations when we can utilize them more. We have been very pleased with their level of service and their professionalism. They have been able to deliver what they promise. Once we provide TLM a copy of the purchase order and the vendor's contact information TLM takes control of the process. Michael Fen at TLM has been phenomenal in his detailed approach and meticulous thoroughness. Their service is prompt with regard to any questions that arise and they stay on top of the shipment until it is delivered and received intact. In addition, Johnson County has saved between 20% and 50% on freight costs where we have been able to use TLM. I would strongly recommend TLM and their tremendous staff in assisting any public or private entity who is interested in saving money with their freight costs.

Sincerely,

John Boos
Purchasing Administrator
Johnson County, Kansas