

JACKSONVILLE

U N I V E R S I T Y

February 2, 2010

Mr. Bill Snyder
Account Manager
Transportation Logistics Management
1745 Shea Center Drive, Suite 170
Highlands Ranch, CO 80129

Dear Bill:

It's with pleasure that I am able to write this letter explaining the advantages of utilizing the services of TLM to coordinate and manage a portion of our "in bound" freight. Their services are both time and money saving to the University.

Shortly after our first meeting, an account with a log in and password was opened for JU. I had a pending shipment so I went on line to get a quote from TLM expecting to realize a small savings. I was pleasantly surprised to receive a quote from a reputable freight company with a savings of approximately \$500.00.

The process was as simple as forwarding some information to TLM and the vendor regarding the origin zip code, freight class, weight, etc and then waiting for the shipment to arrive at the JU warehouse. Every detail was efficiently handled by TLM with little participation on my part.

We are currently constructing a new science building on campus and will be receiving equipment from many locations including one international shipment. I expect to use TLM for as many shipments as possible and save the University a substantial amount on money.

If you are interested in savings for your company, I suggest you contact TLM for further details.

Sincerely,

Michael Bobbin
Director of Purchasing
Jacksonville University